NSPA in Support of the CCM

PREPARED FOR
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NATO Support Agency

**Organization**

- North Atlantic Council
- NSPO
- Board of Directors
- NSPA

**Main Locations**

- Luxembourg
- Maisons-Laffitte
- France
- Italy
- Taranto
- Afghanistan

**Customer Base**

- NATO Nations
- NATO Agencies
- SHAPE
- IC
- ISAF
- JFCs
- PfP Nations
- OCCAR
- EU

**Chartered in 1958**

- 28 NATO Nations
- 1,150 Staff Members
- Audited by IBAN
- ISO 9001 certified

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NSPA Mission and Principles

**Mission**
- Provide full spectrum of logistics support to NATO/NSPO Member states individually or collectively
- Provide direct logistics support solutions in operational theaters
- Maximize effectiveness of logistics support to NATO Armed Forces
- Provide rapid response at lower cost

**Principles**
- Consolidation
- Centralization
- Competition
What is NSPA?

NSPA is

- A NATO Agency at the service of NATO member states and PfP countries
- A logistics services provider
- A no profit, no loss organization
- Funded by participating states
- Controlled by a Board of Directors, accounts audited by an International Board of Auditors for NATO

NSPA is NOT

- A contractor
- A profit-making organization
- A competitor to national procurement and logistics organizations
Scope of Activities

• Industrial demilitarization of ammunition
• OBOD operations (limited cases)
• Clearance of:
  • Mines
  • Cluster munitions
  • ERW
• Training
• Construction of infrastructure:
  • Ammunition depots (PSSM projects)
  • Ammunition demilitarization facilities
  • Training facilities
Funding Schemes

• Two possibilities:

  • Through the Ammunition Support Partnership:
    • Membership of 24 nations (22 x NATO; 2 x PfP)
    • Legal entity
    • Administrative cost paid annually on an equal share basis
    • Technical, contractual & financial management support

  • Through the NATO Trust Fund mechanism:
    • Established in Sep 2000 to assist the Partner nations meet the Ottawa Convention obligations
    • Policy expanded to include disposal of conventional ammunition, small arms, defense reform, training, building integrity
    • 34 nations (PfP, Mediterranean Dialogue & Istanbul Cooperation Initiative)
### Ammunition Support Partnership

<table>
<thead>
<tr>
<th>Country</th>
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<tbody>
<tr>
<td>BELGIUM</td>
<td>LUXEMBOURG</td>
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<td>BULGARIA</td>
<td>NETHERLANDS</td>
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<td>CANADA</td>
<td>NORWAY</td>
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<td>CZECH REPUBLIC</td>
<td>POLAND</td>
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<td>DENMARK</td>
<td>PORTUGAL</td>
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<tr>
<td>FRANCE</td>
<td>ROMANIA</td>
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<tr>
<td>GERMANY</td>
<td>SLOVAKIA</td>
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<tr>
<td>GREECE</td>
<td>SPAIN</td>
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<td>ITALY</td>
<td>TURKEY</td>
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<td>UNITED KINGDOM</td>
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<td>LITHUANIA</td>
<td>UNITED STATES</td>
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<tr>
<td>FINLAND</td>
<td>SWEDEN</td>
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Achievements (ASP)

• Out of 24 nations:
  • 15 State Parties
  • 1 Signatory
  • 8 did not join yet

• Stockpile destruction:
  • NAMSA/NSPA long-standing partner for C/M demil
  • Prior to the Convention, approx 1 billion sub-munitions world-wide
  • 10% of world-wide submunition stocks demil’d under NSPA contracts
• Funding support:
  • World-wide:
    • In 2011, 21 countries and EC contributed 60 MEUR:
    • 86% for clearance
    • 0,3 % for stockpile destruction
    • 13,7% for other activities (Advocacy, victim assistance, risk education)
  • NAMSA/NSPA contract history:
    • 21 contracts awarded
    • 11 different types of cluster munitions, notably for:
      • Howitzers
      • Rockets
      • Airplane containers
      • Air-dropped ordnance
  • Summary:
    • 527.144 cluster munitions
    • > 103 million sub-munitions
    • Approx. 82 MEUR contracts’ value
Analysis of Cluster Munition Monitor & Country Profiles vs NSPA demilitarization contracts:

• Nation 1:
  • 6.442 C/M (air-dropped and missile)
  • Monitor sources: ROM price of 2,154 MEUR
  • ROM price based on NAMSA/NSPA contracts: 0,824 MEUR
  • $\Delta \approx - 61,77 \%$

• Nation 2:
  • 42.020 C/M (howitzer and air-dropped)
  • Monitor sources: ROM price of 2,400 MEUR
  • ROM price based on NAMSA/NSPA contracts: 1,132 MEUR
  • $\Delta \approx - 52,83 \%$

• Nation 3:
  • 12.597 C/M (howitzer)
  • Nation’s sources: ROM price of 1,008 MEUR
  • ROM price based on NAMSA/NSPA contracts: 0,252 MEUR
  • $\Delta \approx - 75,00 \%$

Demonstrates nations’ benefits of contracts through NSPA
Partnership for Peace (PfP) nations:

<table>
<thead>
<tr>
<th>Armenia</th>
<th>Austria</th>
<th>Azerbaijan</th>
<th>Belarus</th>
<th>Kyrgyz Republic</th>
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</thead>
<tbody>
<tr>
<td>Moldova</td>
<td>Russia</td>
<td>Sweden</td>
<td>Switzerland</td>
<td></td>
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<tr>
<td>Bosnia &amp; Herzegovina</td>
<td>Montenegro</td>
<td>Serbia</td>
<td>Finland</td>
<td>F.Y.R.O. Macedonia*</td>
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<tr>
<td>Georgia</td>
<td>Turkmenistan</td>
<td>Ireland</td>
<td>Kazakhstan</td>
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<td>Ukraine</td>
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<td>Uzbekistan</td>
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* Turkey recognises the Republic of Macedonia by its constitutional name
Mediterranean Dialogue & Istanbul Cooperation Initiative nations:

- Algeria
- Egypt
- Israel
- Jordan
- Mauritania
- Morocco
- Tunisia
- Bahrain
- Kuwait
- Oman
- Qatar
- Saudi Arabia
- United Arab Emirates
NATO Trust Fund

• Achievements:
  • 119,000,000 Rounds of Ammunition
  • 4,200,000 Anti-Personnel Landmines
  • 2,000,000 Hand Grenades
  • 456,000 Small Arms & Light Weapons
  • 621,000 Unexploded Ordnance
  • 20,000 Tonnes of various Ammunition
  • 9,300 Tonnes of Cluster Ammunition
  • 9,300 Surface-to-Air Missiles & Rockets
  • 1,140 MANPADS
  • 2,620 Tonnes of Melanj
  • 500 Hectares cleared
On 1 February 2013, a contract for the destruction of 3 million PFM-1 Anti-Personnel Landmines (APL) was signed between the Ministry of Defense of Ukraine, the Pavlograd Chemical Plant and NSPA. The destruction of the APL will take place at the state enterprise "Scientific and Production Complex - Pavlograd Chemical Plant" in Dnipropetrovsk (Ukraine) and will cover a period of 3 years.

This contract was signed in the framework of the second phase of the US led NATO Trust Fund in Ukraine aiming at destroying also 366,000 Small Arms and Light Weapons as well as 76,000 tons of conventional ammunition.

Financial contributions come from Germany and the European Commission to support this part of the project and assist Ukraine to fulfill its obligation towards the Ottawa Treaty.
Project Management Principles

• Technical:
  • Statement of Work encompassing:
    • Public safety
    • Occupational Health & Safety
    • Environmental issues
    • Efficient waste management (R3)
    • Firmly established industrial practices
    • Safe transportation & storage
    • Traceability
    • On-site visits
    • Contractor’s quality plan
    • Technical documentation
  • Independent verification (e.g. Gov’t quality assurance)
Project Management Principles

- **Contractual:**
  - Lowest price, technically compliant bid
  - Firm & fixed prices
  - Contract with standard terms & conditions and specific clauses

- **Financial:**
  - Budget control
  - Invoicing
  - Reconciliation

- **Building capacity:**
  - Infrastructure
  - Training
  - Economic inclusion
  - Creating jobs (incl. Gender issues)
Project Life Cycle (ASP)

Technical Evaluation

Drafting and Publication of RFP and SOW

ROM Prices and Options to Customer

Technical Analysis

Customer Requirement

Offer and Price Approval Request to Customer

Customer Approval

Contract Award

Contract Monitoring

Invoicing, Billing, Payment

Reconciliation
Project Life Cycle (TF)

- Assistance Request to NATO
- Project endorsed by NATO Committee
- Legal Framework in Place

Initiation Phase | Preparation Phase | Launching Phase | Implementation Phase | Closing Phase

HELP WANTED

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• NSPA is a global player in cluster munition demilitarization
• NSPA is active in:
  • Stockpile destruction
  • Storage aspects (PSSM)
  • Clearance of cluster munition remnants
  • International cooperation and assistance
  • Contribution to transparency
  • Facilitating compliance
• NSPA acts on behalf of NATO and Nations
• NSPA has a powerful network
• NSPA has experienced staff (technical, contractual & financial)
• NSPA effectively contributes to many Items of Vientiane Action Plan
Points of Contact

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